

**BAC RESOLUTION DECLARING ASYANA CONSTRUCTION CONSULTANCY AND TRADING AS THE BIDDER WITH THE SINGLE RATED BID FOR THE PROJECT: "PROCUREMENT OF CONSULTING SERVICES FOR THE BOUNDARY STAKE-OUT SURVEY OF SELECTED CLARK CIVIL AVIATION COMPLEX (CCAC) PARCELS"**

**BAC RESOLUTION NO. 71 - Series of 2023**

**WHEREAS**, on 26 May 2023, the CIAC Board of Directors, through Resolution No. RM-05-04, Series of 2023, approved the delegation of authority to the CIAC President and CEO to approve the following in relation to the bidding of the project:

- i. Approve the Bidding Documents and Provisional Members;
- ii. Approve and sign the shortlist of Consultants;
- iii. Approve the ranking of shortlisted bidders;
- iv. Approve the bidder with the highest rated bid or single rated bid;
- v. Approve the award of the project to the bidder with the highest rated responsive bid or single rated responsive bid; and
- vi. Approve and sign the Notice of Award, Contract, and Notice to Proceed;

**WHEREAS**, on 10 November 2023, the CIAC President and CEO approved the recommendation of the Bids and Awards Committee (BAC) on the Eligibility and Short Listing of Asyana Construction Consultancy and Trading;

**WHEREAS**, on 29 November 2023, the BAC conducted the Opening of Bids (Technical and Financial Component) using a non-discretionary "pass/fail" criterion in accordance with Section 30 of the 2016 Revised Implementing Rules and Regulations (IRR) of Republic Act (R.A) No. 9184;

**WHEREAS**, on 30 November 2023, the BAC Technical Working Group (TWG) conducted a detailed evaluation of the technical and financial component of the bid of Asyana Construction Consultancy and Trading pursuant to Section 33.2.2 of the 2016 Revised IRR of RA No. 9184 (Bid Evaluation Report attached herein as Annex "A");

**WHEREAS**, the Consultant's Proposal shall be evaluated using the Quality Cost-Based Evaluation Procedure;

**WHEREAS**, the Technical Proposal was evaluated based on the following criteria with corresponding numerical weights:

- Applicable firm/work experience of the Consultant (and associates in case of Joint Ventures) evidenced by certificates of awards and certificates of acceptance; relationship with previous and current clients; and, overall work commitments, geographical distribution of current/impending projects and attention to be given by the consultant. The experience of the consultant to the project shall consider both the overall experiences of the



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firm and the individual experiences of the principal and key staff including the times when employed by other consultants. (30%);

- Qualifications of principal and key staff of the consultant who may be assigned to the job vis-à-vis extent and complexity of the undertaking which shall cover their suitability to perform the duties of the particular assignments and general qualifications and competence including education and training of key staff. (40%); and
- Plan of approach and methodology with emphasis on the clarity, viability, innovativeness and comprehensiveness of the plan approach, and the quality of interpretation of project problems, risks, and suggested solutions. (30%).

The minimum required technical rating shall be 70%.

**WHEREAS**, below is the rating of Asyana Construction Consultancy and Trading:

Item	Criteria	Rating
1	Applicable firm/work experience of the Consultant (and associates in case of Joint Venture)	28.00%
2	Qualifications of principal and key staff of the consultant who may be assigned to the job vis-a-vis extent and complexity of the undertaking	37.60%
3	Plan of Approach and Methodology	22.00%
<b>TOTAL RATING</b>		<b>87.60%</b>
<b>REMARKS</b>		<b>Passed</b>

**WHEREAS**, Asyana Construction Consultancy and Trading passed the minimum rating or score of seventy percent (70%);

**WHEREAS**, the technical proposal shall be given a weight of seventy five percent (75%) while the financial proposal shall be given a weight of twenty five percent (25%) in calculating the over-all score of the bidder;

**WHEREAS**, the over-all score of Asyana Construction Consultancy and Trading is **90.70%**;

**WHEREAS**, on 01 December 2023, the BAC convened to discuss the bid evaluation report;

**NOW, THEREFORE**, we, the members of the BAC, hereby **RESOLVE**, as it is hereby **RESOLVED**, to recommend to the President and CEO the approval of the following:

1. Declare Asyana Construction Consultancy and Trading as the bidder with the Single Rated Bid for the project: "Procurement of Consulting Services for the Boundary Stake-out Survey of Selected Clark Civil Aviation Complex (CCAC) Parcels with an over-all score of 90.70%; and





2. Proceed with the negotiation with Asyana Construction Consultancy and Trading pursuant to Section 33.2.1.2 (iv) of the 2016 Revised IRR of R.A. No. 9184.

**RESOLVED** by the Bids and Awards Committee of the Clark International Airport Corporation (CIAC) during its meeting held on the 1<sup>st</sup> day of December 2023.

  
**ATTY. RUSTICO D. QUIZON III**  
Chairperson

  
**ENP MELISSA D. FELICIANO, MNSA**  
Vice Chairperson

*Almanali*  
**VINA MAY L. MANALLILI**  
Member

  
**Arch. FEDERICO G. GARCIA, Jr.**  
Member

*-on leave-*  
**PSSupt. FERDINAND D. PEREZ (Ret.)**  
Member

  
**KATHLEEN G. DIZON**  
Provisional Member

Approved the following recommendation of the BAC

1. Declare Asyana Construction Consultancy and Trading as the bidder with the Single Rated Bid for the project: "Procurement of Consulting Services for the Boundary Stake-out Survey of Selected Clark Civil Aviation Complex (CCAC) Parcels with an over-all score of 90.70%; and
2. Proceed with the negotiation with Asyana Construction Consultancy and Trading pursuant to Section 33.2.1.2 (iv) of the 2016 Revised IRR of R.A. No. 9184.

Approved by:

  
**ARREY A. PEREZ**  
President and Chief Executive Officer



01 December 2023

**CONSULTING SERVICES FOR THE BOUNDARY STAKE-OUT SURVEY OF SELECTED  
CLARK CIVIL AVIATION COMPLEX (CCAC) PARCELS  
BID EVALUATION REPORT**

**I. PROJECT IDENTIFICATION**

a. Procuring Entity	Clark International Airport Corporation
b. Address	Clark Civil Aviation Complex, Clark Freeport Zone, Pampanga
c. Project Title	Consulting Services for the Boundary Stake-out Survey of Selected Clark Civil Aviation Complex (CCAC) Parcels
d. Location of the Project	Clark International Airport Corporation, Clark Civil Aviation Complex, Clark Freeport Zone, Pampanga
e. Approved Budget Contract (ABC)	Four Million Twenty-Four Thousand Five Hundred Eighty-Three Pesos (Php 4,024,583.00)
f. Method of Procurement	Public Bidding

**II. BIDDING PROCESS**

a. Date of Pre-Procurement Conference	23 October 2023
b. Advertisement/Posting of Request for Expression of Interest	27 October to 02 November 2023
c. Pre-Eligibility Conference	31 October 2023
d. Submission and Opening of Eligibility Documents	03 November 2023
e. Bid Evaluation on Eligibility Documents	06 November 2023
f. Reporting of Detailed Evaluation and Shortlisting	07 November 2023
g. Approval of shortlisted consultant by HOPE. Issuance of Notice to Eligible and Ineligible Bidders	8 – 10 November 2023
h. Pre-Bid Conference	17 November 2023
i. Deadline of Submission and Receipt of Technical and Financial Proposals	29 November 2023, 10:00 AM
j. Opening of Technical and Financial Proposal	29 November 2023, 10:15 AM



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DEC 01 2023

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k. Detailed Bid Evaluation	30 November 2023
l. Bid Evaluation Reporting	01 December 2023

### III. OPENING AND PRELIMINARY EXAMINATION OF BIDS/TECHNICAL REQUIREMENTS

During the opening of bids on November 29, 2023, only **Asyana Construction Consultancy and Trading** submitted a proposal.

The BAC, using the non-discretionary pass/fail criterion pursuant to the Revised Implementing Rules and Regulations of R.A. 9184, found the sole bidder, **Asyana Construction Consultancy and Trading** to have submitted all required technical documents subject to detailed evaluation and was rated as "passed" and declared as eligible to continue with the opening of the financial proposal.

Below is the summary of the Evaluation of Technical Requirements of **Asyana Construction Consultancy and Trading**:

Documents	Asyana Construction Consultancy and Trading	Remarks
1. Technical Proposal Submission Form (TPF 1)	Signed by: Fernando L. Ballasio General Manager – Asyana Construction Consultancy	PASSED
2. Notarized Bid Securing Declaration Form	Signed by: Fernando L. Ballasio General Manager – Asyana Construction Consultancy	PASSED
3. Consultant's References (TPF 2)	Consultant's Name: Asyana Construction Consultancy and Trading	PASSED
4. Comments and Suggestions of Consultant on the Terms of Reference and on Data, Services, and Facilities to be provided by the Procuring Entity (TPF 3)		PASSED
5. Description of the Methodology and Work Plan for Performing the Project (TPF 4)		PASSED
6. Team Composition and Task Projects (TPF 5)		PASSED
7. Curriculum Vitae (CV) for Proposed Professional Staff (TPF 6)		PASSED
8. Signed written commitment stating that the expert shall work for the Project once awarded the contract	Signed by proposed professional staff	PASSED
9. Time Schedule for Professional Personnel (TPF 7)	Signed by: Fernando L. Ballasio General Manager – Asyana Construction Consultancy	PASSED
10. Activity (Work) Schedule (TPF 8)		PASSED

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11. Notarized Omnibus Sworn Statement with Proof of Authorization for partnership, corporation, cooperative or joint venture.	Signed by: Fernando L. Ballasio General Manager – Asyana Construction Consultancy	PASSED
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**IV. FINANCIAL REQUIREMENTS:**

**BID AS READ**

No.	BIDDER	BID PRICE AS READ (PHP)
1	Asyana Construction Consultancy	Three Million Five Hundred Eighty-Eight Thousand Nine Hundred Thirteen Pesos and Thirty-Nine Centavos (PHP 3,588,913.39)

The bid amount is exclusive of the local taxes, which is estimated at Four Hundred Thirty Thousand Six Hundred Sixty-Nine Pesos and Sixty-One Centavos Only (Php 430,669.61).

**V. BID EVALUATION PROCEDURE**

The project shall employ Quality Cost-Based Evaluation (QCBE) Procedure. The **technical proposal** shall be given a weight of **seventy-five percent (75%)** while the **financial proposal** shall be given a weight of **twenty-five percent (25%)** in calculating the over-all score of the bidders (S).

$$S = (\text{Technical Score (St)} \times .75) + (\text{Financial Score (Sf)} \times .25)$$

*The lowest Financial Proposal (F1) shall be given a Financial Score (Sf) of 100 points*

**CRITERIA AND RATING EVALUATION FOR TECHNICAL PROPOSAL**

The eligibility of the prospective bidder was determined by examining each bidder's eligibility requirements or statements against the checklist of requirements, using non-discretionary "pass/fail" criterion, as stated in the Request for Expression of Interest.

The bidder was evaluated based on the following criteria and rating system:

Criteria	Rating
a. Applicable firm/work experience of the Consultant (and associates in case of Joint Venture)	30%
b. Qualifications of principal and key staff of the consultant who may be assigned to the job vis-a-vis extent and complexity of the undertaking	40%
c. Plan of Approach and Methodology	30%
<b>TOTAL</b>	<b>100%</b>

The minimum St to pass is 70%.

**A. APPLICABLE EXPERIENCE OF THE CONSULTANT (30%)**

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**A.1 Consulting Firm's completed services with consideration to size and complexity comparable to the Services under consideration. (25%)**

PROJECTS	NO. OF PROJECTS	RATING	PRODUCT (No. of projects x Rating)	EQUIVALENT POINTS
Less than Php 500,000 contract	3	2	6	MAXIMUM=100 POINTS
Php 500,000 to 1 M contract	4	4	16	PRODUCT SCOPE POINTS
Php 1,000,001 to 2M contract	2	6	12	
Php 2,000,001 to 4M contract	2	8	16	1 to 10
Php 4,000,001 and above contract	1	10	10	11 to 20
				21 to 30
				31 to 40
				41 to 50
				Above 50
<b>TOTAL</b>			60	100
<b>TOTAL POINTS</b>				100
<b>RATING</b>				25.00%

**A.2 At least five (5) years of experience in consulting services (5%)**

Years of Experience	No. of years of experience in consulting services	RATING	PRODUCT
5 - 7 years	6 years since 2017	6	60
8 - 10 years		8	80
above 10 years		10	100
	<b>TOTAL</b>		6
	<b>TOTAL POINTS</b>		60
	<b>RATING</b>		3.00%

TOTAL FIRM'S RATING = 25.00% (A.1) + 3% (A.2)  
= **28.00%**

**B. QUALIFICATION AND EXPERIENCE OF KEY PERSONNEL TO BE ASSIGNED TO THE PROJECT (50%)**

AREAS OF CONSIDERATION	PROJECT MANAGER	ASSISTANT PROJECT ENGINEER	SR. GEODETIC ENGINEER	%							
					RATING	PRODUCT	RATING	PRODUCT	RATING	PRODUCT	
NAME OF NOMINATED PERSONEL											
1. Education (20 points maximum)											
Non-Licensed											
Licensed Engineer											
Additional College Degree											
Master's Degree											
2. Trainings (10 points maximum)											

40%

less than 3	(0 points)		
3-5 trainings	(7 points)		
6-8 trainings	(8 points)		
9 trainings and above	(10 points)	10	10
Note: One (1) foreign training shall be considered two (2) local trainings.			
<b>3. Overall Work Experience (25 points maximum)</b>			
less than 10/7/5 yrs	(0 points)		
10 to 12 / 7 to 10 / 5 to 7 yrs	(18 points)		
13 to 15/ 11 to 13/ 8 to 10 yrs	(20 points)		
16/ 14/ 11 years and above	(25 points)	25	25
<b>4. Work Experience (related to nominated position) (45 points maximum)</b>			
less than 10/7/5 yrs	(0 points)		
10 to 12 / 7 to 10 / 5 to 7 yrs	(27 points)		
13 to 15/ 11 to 13/ 8 to 10 yrs	(35 points)		
16/ 14/ 11 years and above	(45 points)	45	45
<b>PERCENTAGE POINTS</b>		94	94
<b>RATING</b>		16.92%	11.28%
			9.40%

37.60%

TOTAL FIRM'S RATING = 37.60%

**C. PLAN OF APPROACH AND METHODOLOGY (30%)**

Technical Approach and Methodology (20%)	RATING
<p><b>Excellent:</b> The consultant properly understands the current situation, draws attention to all main issues related to the assignment and raises other important issues that have not been considered in the TOR. The proposal details ways to solve all issues by using advanced and innovative approach and methodology. The consultant properly understands the impact/importance of the Project with all of its components. The best global design practices have been used in the approach and methodology of the consultant. <b>(15%)</b></p> <p><b>Average:</b> The consultant understands the requirement indicated in the TOR. The approach and methodology to solve the issues are consistent. However, the approach and methodology are standard and not discussed in detail or not specifically tailored to the assignment. <b>(12%)</b></p> <p><b>Poor:</b> The consultant misunderstands the requirement indicated in the TOR and important aspects of the scope of consulting services. Approach and methodology do not comply with the requirement in the TOR. <b>(0%)</b></p>	12%
<p><b>Work Plan (9%)</b></p> <p><b>Excellent:</b> The work plan responds well to the TOR. The timing and duration of all activities are appropriate, consistent with the assignment output. The interrelation between various activities is realistic and consistent with the proposed approach and methodology. The proposal includes an impressive presentation of the work plan for efficient execution of the assignment. <b>(9%)</b></p> <p><b>Average:</b> The work plan responds to the TOR and all required activities are indicated in the activity schedule, but they are not detailed. <b>(6%)</b></p>	6%

*[Handwritten signatures and initials]*



<b>Poor:</b> There are major inconsistencies between the requirement in the TOR and the proposed work plan. <b>(0%)</b>	
<b>Organization and Manning (6%)</b>	
<b>Excellent:</b> The organization chart and manning schedule is complete and detailed, and the technical level and composition of the manning arrangement are very well balanced. The definition of duties and responsibilities are very clear. Manning schedule is consistent with the work plan and the timing and duration of each staff's assignment are adequate. The proposal includes an impressive presentation of a well thought out organization and staffing plan. <b>(6%)</b>	4%
<b>Average:</b> The proposed organization and staffing arrangement is complete and detailed enough to meet all the requirements of the TOR. <b>(4%)</b>	
<b>Poor:</b> The organization and manning arrangement is not responsive to the requirement of the TOR at all. It is assumed that the required output cannot be appropriately prepared within the period of assignment. <b>(0%)</b>	
<b>TOTAL</b>	<b>22%</b>

**TOTAL FIRM'S RATING = 22%**

**SUMMARY RESULTS OF THE EVALUATION OF THE TECHNICAL PROPOSAL**

Criteria	Rating	Asyana Construction Consultancy
a. Applicable Experience of the Consultant	30%	28.00%
b. Qualification and Experience of Key Personnel to be Assigned to the Project	40%	37.60%
C. Plan of Approach and Methodology	30%	22.00%
<b>TOTAL</b>	<b>100%</b>	<b>87.60%</b>

**VI. BID EVALUATION**

The detailed examination of bids was conducted by the BAC-TWG on 29 November 2023 on the documents submitted by one (1) bidder who was rated as "passed" during the Opening of Bids. The evaluation was concluded as follows:

Documents	Asyana Construction Consultancy	
	AS READ (PHP)	AS COMPUTED (PHP)
1. Total Price of FPF 4	1,794,456.70	1,794,456.71
2. Total Price of FPF 5	538,337.01	538,337.02
3. Total Price of FPF 6	1,256,119.69	1,256,119.70
<b>SUBTOTAL</b>	<b>3,588,913.39</b>	<b>3,588,913.43</b>
<b>LOCAL TAXES</b>	<b>430,661.61</b>	<b>430,661.61</b>
<b>GRAND TOTAL</b>	<b>4,019,583.00</b>	<b>4,019,583.04</b>

**BID AMOUNT AS CALCULATED**

No.	BIDDER	AS CALCULATED (PHP)	RANKING	REMARKS
1	Asyana Construction Consultancy and Trading	PHP 4,019,583.04	Single Rated Bid	PASSED

The Total Bid Amount as calculated submitted by Asyana Construction Consultancy and Trading found to be below the Approved Budget for the Contract (ABC) and with an overall score, to wit:


$$\begin{aligned} \text{Overall Score} &= (\text{Technical Score (St)} \times .75) + (\text{Financial Score (Sf)} \times .25) \\ &= (87.60\% \times .75) + (100\% \times .25) \\ &= 65.70\% + 25\% \\ &= \underline{90.70\%} \end{aligned}$$

**VII. RECOMMENDATION**

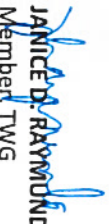
In view of the foregoing, the BAC-Technical Working Group hereby finds the submitted bid of **Asyana Construction Consultancy and Trading** after having been complied with the bid evaluation requirements and obtaining an overall bid score of **90.70%**, as the **Single Rated Bid** for the project "Consulting Services for the Boundary Stake-out Survey of Selected Clark Civil Aviation Complex (CCAC) Parcels."

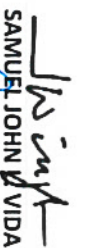
It is further recommended that a **negotiation** be conducted to **Asyana Construction Consultancy and Trading**.

Prepared and Evaluated by:

  
**VERGEL MARIA D. LACANLALE**  
 Member, TWG

  
**NOLI D. OCAMPO**  
 Member, TWG

  
**JANICE D. RAYMOND**  
 Member, TWG

  
**SAMUEL JOHN VIDALLON**  
 Member, TWG (BCDA)

  
**ROMANO G. CENTENO**  
 Member, TWG (CAAP)

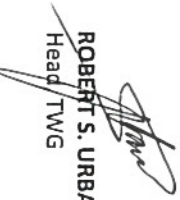
  
**CELESTE DL RAMOS**  
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**ROBERT S. URBANO**  
 Head, TWG

  
 DEC 01 2023