CLARK INTERNATIONAL AIRPORT CORPORATION

	Component				Annual Target	[2nd] Quarter	
	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating System		Target	Actual
Social Impact	SO 1 Increased Mobility and Connectivity of North Luzon						
	SM 1 Passenger Volume from Catchment Area (Regions I,II,III and CAR)	Total number of passengers from Catchment Area	10%	(Actual / Target) x Weight	1,528,800 pax	385,231	642,568 pax (93% of 690,933)
	SM 2 Annual aircraft operations	Total takeoffs and landings for passenger international and domestic flights	10%		14,544	3,768	6,195
	SM 3 Increase in Serviced destinations	Total number of domestic and international destinations (Cumulative)	10%		24	24 (Q1 – Q4)	27
	Sub-total		**30%**				
Financial	SO 2 Improved Financial Performance						
	SM 4 Revenues (in thousand pesos)	Absolute Amount	10%	(Actual / Target) x Weight	939,707	234,927	256,400
	SM 5 EBITDA (in thousand pesos)	Absolute Amount	10%		365,198	81,368	122,416
	SO 3 Diversified Non-Aeronautical Revenue Sources						
	SM 6 Non-Aeronautical Revenues	Absolute Amount	10%	(Actual / Target) x Weight	464,131	116,033	131,236

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Sub-total			30%				
Stakeholders	SO 4	Increased Economic Opportunities					
	SM 7	Number of Lease Agreements signed (Locators within CCAC)	Cumulative Number	8%	(Actual / Target) x Weight	98	73	100
	SO 5	Enhanced Stakeholder Experience					
	SM 8	Percentage of Satisfied Customers	Number of respondents which gave *at least* a Satisfactory rating / Total number of respondents	5%	(Actual / Target) x Weight *0% = If less than 80%*	90% *(Using the Standard Methodology and Questionnaire developed by GCG)*	90%	**90%** (48% - percentage of **SATISFIED** customers; 42% - percentage of **VERY SATISFIED** customers)
Sub-total			13%				
Internal Process	SO 6	Delivered Quality Service					
	SM 9	ISO 9001:2015	Actual Accomplishment	5%	All or Nothing	Pass the Surveillance Audit (ISO 9001:2015)	ISO 9001:2015 Certified	ISO 9001:2015 Certified (Passed the 2nd Surveillance Audit conducted by TUV Rheinland Auditors last 02 March 2018)

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SM 10	Aerodrome Certification	Actual Accomplishment	5%	All or Nothing	Aerodrome Certification Maintained	Maintain CRK Aerodrome Certification	Aerodrome Certification Maintained
SO 7	Engaged in Infrastructure/Equipment Development/Upgrade that Accommodate Growth and Advance Strategic Objectives						
SM 11	Budget Utilization Rate	(Budget Utilized/ Total Allocated Amount for 2017 Airport Projects) x100	9%	(Actual / Target) x Weight	100%	100% (Q1 – Q4)	90.75%
SO 8	Improved Safety and Security at Clark Civil Aviation Complex						
SM 12	Percentage Compliance with the Prescribed Response Time to Safety and Security Incidents / Emergencies at CCAC						
	a. Aircraft Emergencies	(Actual no. of incidents or emergencies responded to within the prescribed time / Total number of incidents or emergencies)*100	1%	All or nothing	100% (3 mins)	100%	100% (2 aircraft emergencies)
	b. Security-related Airport Incidents		1%		100% (10 mins)	100%	No security-related airport incidents happened within the 2nd Quarter of 2018
	c. Medical emergencies		1%		100% (3 mins)	100%	100% (25 medical emergencies)
	Sub-total		**22%**				

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Learning and Growth	SO 9	Enriched Employee Performance and Development							
	SM 13	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	(Actual / Target) x Weight a. 2.5% b. 2.5%	a. Board-Approved Competency Framework b. Establish Baseline		Revision of Job Description to include required competencies	Competency Writing for each Department's Core & Functional Competencies
	Sub-total			5%					
	TOTAL			100%					