## **CLARK INTERNATIONAL AIRPORT CORPORATION**

|               | Component  |  |                 |        |                              | Annual  | [1st] Quarter       |   |  |
|---------------|--|--|-----------------|--------|------------------------------|---------|---------------------|---|--|
|               |  | egic Objective (SO) /<br>ategic Measure(SM)  | Formula         | Weight | Rating<br>Scale <sup>1</sup> | 2022    | Target              | Actual  |  |
| Social Impact | SO 1 Enabled Optimal Development of the Clark Civil Aviation Complex |  |                 |        |                              |         |                     |   |  |
|               | SM 1   | Aircraft Movement Volume   | Actual Figure   | 0%     | Actual /<br>Target           | 11,394² | 11,394<br>(Q1 – Q4) | 632<br>(Jan to Feb 2022)<br>Source: LIPAD<br>Statistics |  |
| Social        | SM 2   | Number of New<br>Employment Generated by<br>CCAC Locators<br>(including sub lessees) | Absolute Number | 5%     | Actual /<br>Target           | 400     | 400<br>(Q1 – Q4)    | 724   |  |
|               |  | Sub-total  |                 | 5%     |                              |         |                     |   |  |

<sup>&</sup>lt;sup>1</sup> But not to exceed the weight assigned per indicator <sup>2</sup> Reference: LIPAD target

PES Form 4 1<sup>st</sup> Quarter Monitoring Report

|           | Component                            |   |                 |        |                              | - Annual             | [1st] Quarter              |                  |         |  |
|-----------|--------------------------------------|---|-----------------|--------|------------------------------|----------------------|----------------------------|------------------|---------|--|
|           |                                      | tegic Objective (SO) /<br>ategic Measure(SM)      | Formula         | Weight | Rating<br>Scale <sup>1</sup> | 2022                 | Target                     | Ac               | tual    |  |
|           | SO 2 Sustained Financial Performance |   |                 |        |                              |                      |                            |                  |         |  |
|           |                                      |   |                 |        |                              |                      | 121.399                    | Items Service/   | In '000 |  |
|           |                                      |   |                 |        |                              | 485.597<br>(Q1 – Q4) |                            | Business         | 135,634 |  |
|           |                                      | SM 3 Revenues (in thousand pesos) Absolute Amount |                 |        |                              |                      |                            | Gains            | 2,326   |  |
|           | SM 3                                 |   | 20%             |        |                              |                      | Other<br>Non-<br>Operating | 749              |         |  |
|           |                                      |   |                 |        | Actual /<br>Target           |                      |                            | Total<br>Revenue | 138,708 |  |
| Financial |                                      |   |                 |        |                              |                      |                            |                  |         |  |
| Fin       |                                      |   |                 |        |                              |                      | 61.935                     | Items            | In '000 |  |
|           |                                      |   |                 |        |                              |                      |                            | Net<br>Income    | 68,622  |  |
|           |                                      |   |                 |        |                              | 247.740              |                            | Interest         | 997     |  |
|           | SM 4                                 | EBITDA  | Absolute Amount | 15%    |                              | (Q1 – Q4)            |                            | Depreciation     | 24,307  |  |
|           |                                      | (in thousand pesos)                               |                 |        |                              |                      |                            | Amortization     | 129     |  |
|           |                                      |   |                 |        |                              |                      |                            | Income<br>Tax    | 3,612   |  |
|           |                                      |   |                 |        |                              |                      |                            | EBITDA           | 97,667  |  |
|           |                                      | Sub-total   |                 | 35%    |                              |                      |                            |                  |         |  |

PES Form 4 1<sup>st</sup> Quarter Monitoring Report

|              | Component  |  |   |        |   | Annual   | Annual [1st] Quarter  |  |  |  |
|--------------|--|--|---|--------|---|--|---|--|--|--|
|              | Strategic Objective (SO) / Strategic Measure(SM) |  | Formula   | Weight | Rating<br>Scale <sup>1</sup>                      | 2022   | Target  | Actual   |  |  |
|              | SO 3 Increased Economic Opportunities            |  |   |        |   |  |   |  |  |  |
| §.           | SM 5   | Number of Lease<br>Agreements Signed<br>(Locators within CCAC) | Cumulative Number   | 10%    | Actual /<br>Target                                | Additional 4<br>Locators from<br>2021<br>Cumulative<br>Total | Additional 4 Locators from 2021 Cumulative Total (Q1 – Q4)  51 + 4 locators | Additional 1 Locator<br>from 2021 Cumulative<br>Total<br>52<br>total locators                  |  |  |
| olde         | SO 4   | Enhanced Stakeholder Expe                                      | rience  |        |   |  | I   | l  |  |  |
| Stakeholders | SM 6   | Percentage of Satisfied<br>Customers                           | Number of respondents<br>which gave at least a<br>Satisfactory rating /<br>Total number of<br>respondents | 10%    | Actual /<br>Target<br>0% = If<br>less than<br>80% | 90%  | N/A   | N/A  Customer Satisfaction Survey will be conducted within the 4 <sup>th</sup> Quarter of 2022 |  |  |
|              |  | Sub-total  |   | 20%    |   |  |   |  |  |  |

PES Form 4 1<sup>st</sup> Quarter Monitoring Report

|                    | Component                       |  |                       |        |                              | Annual  | [1st] (   | ] Quarter  |  |  |
|--------------------|---------------------------------|--|-----------------------|--------|------------------------------|---|---|--|--|--|
|                    |                                 | egic Objective (SO) /<br>ategic Measure(SM)          | Formula               | Weight | Rating<br>Scale <sup>1</sup> | 2022  | Target  | Actual   |  |  |
|                    | SO 5 Advance Business Processes |  |                       |        |                              |   |   |  |  |  |
| Internal Processes | SM 7                            | ISO 9001:2015  | Actual Accomplishment | 10%    | All or<br>Nothing            | Maintenance<br>of ISO<br>9001:2015<br>Certification   | N/A   | N/A  Second Surveillance Audit for the maintenance of CIAC's ISO 9001:2015 Certification will be conducted by TUV Rheinland within the 4 <sup>th</sup> Quarter of 2022 |  |  |
| erna               | SO 6                            | Develop and Upgrade Airport Infrastructure/Equipment |                       |        |                              |   |   |  |  |  |
| Inte               | SM 8                            | Development of New<br>Normal Initiatives             | Actual Accomplishment | 5%     | All or<br>nothing            | 100% Implementation of Business E-application System (Customer Relations Management System) | 100% Implementation of<br>Business E-<br>application System<br>(Customer Relations<br>Management System)<br>(Q1 – Q4) | 100% developed; for implementation and review of end-user  |  |  |

PES Form 4 1<sup>st</sup> Quarter Monitoring Report

| Component  |   |                       |        |                    |  | [1st] C   | luarter  |
|--|---|-----------------------|--------|--------------------|--|---|--|
| Strategic Objective (SO) / Strategic Measure(SM) |   | Formula               | Weight | Rating 2022 Target |  | Target  | Actual   |
| SM 9   | Development of the CIAC<br>Barcoding System | Actual Accomplishment | 5%     | All or<br>nothing  | 100% Development and Implementation of the CIAC Barcoding System | 100% Development and<br>Implementation of the<br>CIAC Barcoding System<br>(Q1 – Q4) | 100% developed and implemented at Records Management Office (RMO)  Enhancement of ongoing deployment for inter-office implementation |

## PES Form 4 1<sup>st</sup> Quarter Monitoring Report

| Component |  |                       |                                  |                    | Annual   | [1st] Quarter   |  |  |
|-----------|--|-----------------------|----------------------------------|--------------------|--|---|--|--|
|           | egic Objective (SO) /<br>tegic Measure(SM)           | Formula               | Weight Rating Scale <sup>1</sup> |                    | 2022   | Target  | Actual   |  |
| SM 10     | Implementation of Airport<br>Infrastructure Projects | Actual Accomplishment | 15%<br>a. 5%<br>b. 5%<br>c. 5%   | Actual /<br>Target | a.100% completion of the project Rehabilitation and Upgrading of Airfield Ground Lightings System including New Airfield Ground Lightings Powerhouse for CRK  b.100% completion of the project Design and Build of the New Eighteen-Storey Air Traffic Control Tower Building Facility at CRK  c.100% completion of Phase 1 of the project Supply, Installation, Testing, and Commissioning of Primary Surveillance Radar and Secondary Surveillance Radar | a.100% completion of the project Rehabilitation and Upgrading of Airfield Ground Lightings System including New Airfield Ground Lightings Powerhouse for CRK  b.100% completion of the project Design and Build of the New Eighteen-Storey Air Traffic Control Tower Building Facility at CRK  c.100% completion of Phase 1 of the project Supply, Installation, Testing, and Commissioning of Primary Surveillance Radar and Secondary Surveillance Radar  (Q1 – Q4) | a.Notice of Award (NOA) was issued in October 2020, Notice to Proceed (NTP) was issued in November 2020; Ongoing mobilization for the implementation of the project - 99.95% underway  b. NOA was issued in December 2020, NTP was issued in January 2021; Final Construction Design (FCD) and final Financial and Technical Documents including V.O. No. 1 were confirmed by BCDA on 06 October 2021; Progress / Status: 32.36%  c. NOA was issued on 26 July 2021 and conformed on 04 Aug 2021; NTP was issued on 27 September 2021; Project Implementation started on 27 September 2021; Site Possession for the location of the New Radar (PSR and SSR) at Lily Hill was granted by CDC on 22 December 2021 and facilitation of the Memorandum of Agreement (MOA) is already in process; the Contractor was already instructed to secure permits and licenses and submit the Conceptual Development Plan; some general requirements, mobilization, submission of Conceptual Site Development Plan, and Application of Necessary Permits commenced on 03 Jan 2022; Progress / Status: 3.45% |  |
|           | Sub-total  |                       | 30%                              | _                  |  |   |  |  |

## PES Form 4 1<sup>st</sup> Quarter Monitoring Report

|                     |       |   | Component             |        |                              | - Annual  | [1st] C   | luarter  |  |  |
|---------------------|-------|---|-----------------------|--------|------------------------------|---|---|--|--|--|
|                     |       | egic Objective (SO) /<br>ategic Measure(SM)                 | Formula               | Weight | Rating<br>Scale <sup>1</sup> | 2022  | Target  | Actual   |  |  |
|                     | SO 7  | SO 7 Enrich Employee Performance and Development            |                       |        |                              |   |   |  |  |  |
| Learning and Growth | SM 11 | Percentage of Employees<br>Meeting Required<br>Competencies | Actual Accomplishment | 10%    | All or<br>Nothing            | 100% maintenance of required competencies of CIAC employees | Quarterly competency<br>assessment of CIAC<br>employees  Conduct of interventions on<br>identified competency gaps of<br>CIAC employees | Completed the 1 <sup>st</sup> Quarter<br>Competency Assessment  9 or 8.04% of employees had<br>undergone competency<br>intervention for the 1 <sup>st</sup><br>quarter |  |  |
|                     |       | Sub-total   |                       | 10%    |                              |   |   |  |  |  |
|                     |       | TOTAL   |                       | 100%   |                              |   |   |  |  |  |